

GROUP FINANCIAL SUMMARY

	Note		2009	2008	2007	2006	2005
Sales	1	\$000's	356,847	333,941	319,548	314,567	324,071
Operating profit before tax and amortisation of intangibles	2	\$000's	30,406	38,800	29,155	20,668	28,135
Operating profit before tax	2	\$000's	29,619	38,207	28,998	19,173	24,930
Income tax expense	2	\$000's	(8,430)	(10,614)	(8,053)	(5,546)	(6,472)
Operating profit after tax	2	\$000's	21,189	27,593	20,945	13,627	18,458
Profit after tax and before amortisation of intangibles	2	\$000's	21,976	28,186	21,102	15,122	21,663
Profit after tax and after non-recurring items		\$000's	19,473	26,496	20,945	13,553	22,596
Operating cash flow	3	\$000's	26,279	37,913	30,486	30,182	30,606
Shareholders' funds	4	\$000's	154,834	153,535	140,300	127,732	118,261
Return on average shareholders' funds (ROSF)	5	%	13.7	18.8	15.6	11.1	17.4
ROSF before amortisation of intangibles		%	14.3	19.2	15.7	12.3	20.4
Earnings per share (EPS)	5	Cents	32.8	42.7	32.9	22.4	31.5
EPS before amortisation of intangibles		Cents	34.1	43.7	33.1	24.8	36.9
Dividends per share (fully franked)		Cents	–	25.0	19.0	14.0	22.0
Net debt		\$000's	104,156	106,383	104,759	124,155	140,468

Note 1: Sales are net of customer allowances.

Note 2: Excludes non-recurring items.

Note 3: Pre-tax cash flow before capital expenditure and dividend payments.

Note 4: Shareholders' funds at the end of the financial year.

Note 5: Calculated using operating profit after tax.